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PHYSICAL LOCATION
Montgomery County
Administrative Building, Annex III
101 S. Lawrence Street
Montgomery, AL 36104

PURCHASING DEPARTMENT

P.O. BOX 1667
MONTGOMERY, ALABAMA 36102-1667

INVITATION TO BID
Montgomery County Sheriff's Office
Video Surveillance as a Service (VSaaS)

Bid Date:	Bid Number:	Return Quotation By:
March 8, 2024	52110-24B-007	March 25, 2024 10:00 a.m. CST

Please submit a sealed price quotation on the items listed herein. (Faxed bids will not be accepted.) The submissions will be received at the Purchasing Department Office, 101 S. Lawrence Street until the date and time shown above, and publicly opened as soon thereafter as practicable. If unable to quote, write "NO BID" and return.

Complete specifications on items not fully described can be obtained on request. Brand names and catalog numbers are used to indicate levels of quality. If you are unable to furnish an item as specified and desire to furnish a substitute, give full description of the item. Final determination as to equal quality of substitution will be made by the Purchasing Agent.

The Montgomery County Commission reserves the right to award this bid on an all or none basis, to refuse all bids, and to waive technicalities.

Questions regarding this bid should be directed to, Myrtle Singleton, Administrative Services Manager, Montgomery County Administrative Building Annex I, 100 South Lawrence Street, Montgomery, Alabama, phone number (334) 832-7705.



Florence M. Cauthen
County Administrator/Purchasing Agent

I. GENERAL CONDITIONS AND INSTRUCTIONS

1. The bid number must appear on the outside of the bid envelope.
2. No oral, telephonic, facsimile, modifications or alternate bids will be considered. Bids from firms, individuals, or the same owners of separate companies submitting more than one bid will not be considered.
3. Late Bids will not be opened.
4. Three (3) no responses to invitation to bid will be reason for deletion of bidder's name from the bid list. Once deleted from bid list, bidder's name may be returned to bid list with a written request from the bidder.
5. Bidders must submit an original and one (1) copy of its bid. The attached bid form must be completed in its entirety, signed by an authorized agent of the company, and submitted with the bid response. Bid forms that are not signed will be disqualified.
6. All pricing shall be F.O.B., Montgomery, Alabama. Deliveries shall be to the site and designated location of the ordering department listed on the purchase order. The bid price shall include all freight/delivery, fuel, surcharge, handling, packaging, services charges, paid by the vendor.
7. Bidders must attach to bid a copy of a current City of Montgomery business license and Montgomery County business license, if required by law, and shall be current on payment of all city and county sales taxes. If vendor is not required to have a City of Montgomery Business license or a Montgomery County business license, vendor must specify why license is not required.
8. The successful bidder awarded the contract/ purchase order must provide documentation of its enrollment in the e-verify program.
9. Successful bidder shall file proof of the following insurance coverage and limited liability with the Purchasing Department before beginning work with Montgomery County:

General Liability

\$1,000,000- Bodily injury and property damage combined occurrence

\$1,000,000- Bodily injury and property damage combine aggregate

\$1,000,000- Personal injury aggregate

Comprehensive form including premises/operation, products/completed operations contractual, independent Vendors.

Broad form property from property damage and personal injury.

Automobile Liability

\$1,000,000- Bodily injury and property damage combined coverage

Any automobile including hired and non-owned vehicles.

Worker Compensation and Employers Liability

\$1,000,000- Limited each occurrence

Umbrella Coverage

\$1,000,000 – Each occurrence

\$1,000,000- Aggregate

10. If a dispute arises out of or relates to this agreement or its breach, the parties shall endeavor to settle the dispute first through direct discussions and negotiations. If the dispute cannot be settled through direct discussions or negotiations, the parties shall endeavor to settle the dispute by non-binding mediation. The location of the mediation shall be Montgomery, Alabama. Either party may terminate the mediation at any time after the session, but the decision to terminate must be delivered in person to the other party and the mediator. Engaging in mediation is a condition precedent to any other form of binding dispute resolution. If the parties cannot agree on a mutual resolution, any disputes not resolved by mediation shall be decided in the Circuit Court of Montgomery County, Alabama, governed by the laws of the state of Alabama.
11. If a bidder desires to protest a bid, a formal written protest shall be submitted to the Administrator/Purchasing Agent within five (5) working days before the bid opening or proposal due date or within five (5) working days after award. The formal written protest may be hand delivered to the Administrator or Administrator's Office of the Montgomery County Commission and/or mailed to the Administrator/Purchasing Agent by registered certified mail. The bidder and/or his authorized agent or legal representative must sign the formal written protest, or it will not be accepted.
12. Failure to file the notice of protest within the time limit prescribed herein shall constitute a waiver of any protest to the bid and/or request for proposal process.
13. The formal written protest shall state with particularity the facts and law upon which the protest is based. Within 30 calendar days of receipt of the timely filed, formal written protest, the Administrator/Purchasing Agent shall issue a written decision with respect to the protest. Should the decision by the Administrator/Purchasing Agent be adverse to the bidder, the bidder may seek relief in accordance with the Code of Alabama 41-16-31.
14. The selected vendor agrees to protect, defend, indemnify and hold the Montgomery County Commission and its employees, agents, officers and servants free and harmless from any and all losses, claims, liens, not limited to, the amounts of judgments, penalties, interests, court costs, legal fees, and all other expenses incurred by the County arising in favor of any party, including employees of the successful vendor, death or damages to property and without limitation by enumeration, all other claims or demands of every character but only on the proportion of and to the extent such losses, claims, liens, demands and causes of action arise out of the negligent acts or omissions of Vendor, its employees, agents and officers. The successful vendor agrees to investigate, handle, respond to, provide defense for and defend any such claims, demand, or suite at its sole expense. The successful vendor also agrees to bear all other costs and expense related thereto, even if the claim or claims alleged are groundless, false or fraudulent.
15. The selected vendor affirms that it will not violate federal immigration law or knowingly employ, hire for employment, or continue to employ an unauthorized alien within the State of Alabama for the duration of the agreement. Furthermore, a contracting party found to be in violation of this provision

shall be deemed in breach of the agreement and shall be responsible for all damages resulting therefrom.

16. The Montgomery County Commission is committed to increase participation by Minority and Women-Owned Businesses (M/WBs) in the procurement process in Montgomery County; to ensure equal opportunity for M/WBs to participate in the procurement process; to prohibit discrimination on the basis of race, color, religion, national origin, sex, age, disability, or veteran status in the procurement process; and to achieve a minimum of 30% participation by M/WBs in the procurement process in Montgomery County.
17. In the event American Rescue Plan Act funds are utilized for this purchase or contract, the Montgomery County Commission will require the selected vendor to affirm its adherence to the applicable standards provided in 2 C.F.R. Part 200, including, but not limited to, its compliance with the applicable provisions of the following federal laws, regulations and orders:
 - Title VI of the Civil Right Act of 1964
 - Section 504 of the Rehabilitation Act of 1973
 - Davis Bacon Act of 1931
 - Age Discrimination Act of 1975
 - Section 402 of the 1974 Vietnam Veterans Act
 - Byrd Anti-Lobbying Amendment Compliance and Certification
 - Executive Order 11246 and Equal Employment Opportunity
18. Wherever in the specifications the name of a certain brand, make, manufacturer, or definite specifications is utilized, they are used only to denote the quality standard of the product desired and that they do not restrict bidders to the specific brand, make, manufacturer, or specifications named; that they are used only to set forth and convey to prospective bidders the general style, type, character, and quality of the product desired; and that equivalent products will be acceptable.
19. Montgomery County Commission may review bidder's qualifications and references as it deems necessary to determine the ability of the bidder to perform the work, and the bidder shall furnish to the County all such information and data for this purpose as the County may request.
20. Montgomery County Commission reserves the right to reject any bid if the evidence submitted by, or investigation of such bidder fails to satisfy the County that such bidder is properly qualified to carry out the obligations of the bid.
21. While the bid award may be made to the lowest bidder meeting all specifications, Montgomery County Commission will not award the bid on the basis of the low bid only.
22. Quality, conformity with specifications, terms of delivery, past service history, and experience are among factors that may be considered in determining the lowest responsible bidder.
23. Montgomery County Commission reserves the right to award the bid in any manner that is in the best interest of the County.

II. OBJECTIVE AND DESCRIPTION

The Montgomery County Commission desires to establish a contract for the all-inclusive acquisition, implementation, and ongoing technical and operational maintenance of a security camera system delivered as a Video Surveillance as a Service (VSaaS).

The selected vendor will provide all required equipment, materials, licenses, and labor required for installation and ongoing maintenance of a complete and fully operational continuous 24/7 video surveillance system delivered as an all-inclusive Video Surveillance as a Service (VSaaS) solution. The service must include all video camera equipment (as specified in Section IV - Specifications), mounting apparatus and mounting materials, cabling to provide required electricity, cabling to establish network connectivity to the customer provided network, and all associated equipment, materials, and labor required to install and maintain the surveillance system. The service must provide cloud storage of recorded video and a Video Management Software (VMS) solution that will be accessed by Montgomery County law enforcement. The service will not include Vendor provided video monitoring services, as the monitoring of live and recorded video and any security response will remain the responsibility of Montgomery County.

III. VENDOR REQUIREMENTS

1. Vendor must include, at a minimum, the following information with regards to qualifications and references:
 - a. A list of three (3) client references including two (2) government clients where you have provided similar goods and services. The reference information shall include the name, address, contact name, email address, phone number, general description of the VSaaS provided to the client.
2. All bidders submitting a bid may be required to provide a demonstration to verify that their system complies with all specifications requirements. Failure to carry out this provision noted herein is deemed sufficient reason to reject bidder's proposal.
3. Bid must be submitted with the latest printed specifications and advertising literature on the proposed system.
4. The system being bid must be advertised and sold as having the minimum capacity of the requirements of the specifications. All bids submitted must be equal to or exceed minimum specifications. Any submissions not meeting all of the minimum specifications are subject to rejection.
5. Upon request, Vendor will provide Montgomery County (agency) a list of employees, agents, installers or representatives which require access to the agency's facilities in order to perform Work pursuant of statement of work. Vendor will ensure that each employee, agent or representative has been informed or and consented to a criminal background investigation by the agency for the purposes of being allowed access to agency facilities.

IV. SPECIFICATIONS

1. This bid is for an all-inclusive implementation which requires the Vendor to include all camera and video recording equipment/hardware/software, electrical materials and labor, materials and labor for installing mounting poles for the cameras, and labor and equipment for any trenching and concrete work necessary to install and maintain the video surveillance system.
2. Substitutions of equipment are permitted, provided the substitution meets or exceeds the published performance specifications and features of the equipment specified in this section, and is acceptable to Montgomery County.

Camera Specifications

1. 46 – Axis P3265-LVE 1080p HD fixed dome cameras and all associated networking equipment.
2. Connection of power from lighting poles and/or transformers.
3. 14 – Customer Provided cellular FirstNet SIM cards for connection of video to the cloud.
4. 20 – Customer Provided cellular Verizon SIM cards for connection of video to the cloud.
5. All required license fees and monthly subscription fees for 46 cameras using the YourSix Video Management System platform with standard 30-day 1080p HD storage.
6. Connection of RTSP stream from camera to FUSUS Platform.
7. 5 – Flock 5MP HD License Plate Recognition (LPR) cameras and all associated networking equipment.
8. Dedicated 4G LTE network backhaul connection and hardware.
9. Cameras run license plates through NCIC database.
10. 2 – Flock provided ALDOT approved breakaway poles.
11. All required license fees and monthly subscription fees for 5 cameras using Flock's LPR platform with standard 30-day storage.
12. 7 – Genetec Clouddriver License Plate Recognition (LPR) cameras and all associated networking equipment.
13. Dedicated 4G LTE network backhaul connection and hardware.
14. Cameras run license plates through NCIC database.
15. 5 – NextGen provided ALDOT approved breakaway poles.
16. All required license fees and monthly subscription fees for 7 cameras using Genetec's LPR platform with standard 30-day storage.

Service and Maintenance Specifications

1. Vendor is only responsible for the service and maintenance of the cameras installed as new equipment.
 - a. The Vendor must monitor the operational status of the 46 newly installed cameras, 5 Flock LPR cameras, and 7 Genetec LPR cameras and proactively engage in restoration of failed cameras or equipment.
2. Vendor will service and maintain all systems, parts, and components that comprise the video surveillance system.
 - a. Service and maintenance extend to the labor furnished by the Vendor including wiring, software, hardware, and custom parts.
3. Accidents, misuse, and negligence are not covered by the service agreement.
 - a. The Vendor will replace any cameras damaged by vandalism during the term of the contract.
4. Service will cover all parts, labor and freight cost associated with repairs and/or replacement of defective materials at no cost to Montgomery County.
5. Vendor will use whatever means required to facilitate the service and maintenance and will ensure total satisfactory performance of the video surveillance system.
6. For service calls originating from Montgomery County, the Vendor must provide, at a minimum, a twenty-four (24) hour response time for initial assessment.
 - a. Initial assessment can be performed remotely.
7. Repair or replacement of equipment must occur within seventy-two (72) hours of the initial assessment of the problem.

V. USER TRAINING

1. Vendor will provide user training for Montgomery County staff pertaining to the use of the VMS platform.
 - a. Training must be delivered prior to launch of the video surveillance system.

VI. DISCONTINUED EQUIPMENT

1. All materials, parts, and components must be new, unused, and acceptable by Montgomery County.
2. If any equipment is discontinued during the contract period, the Vendor must replace the equipment with the manufacture's current model.
 - a. Replacement equipment must be equal to or greater in performance, features, and function, and in compliance with the terms, and conditions as stated in the bid.

VII. BID PRICING FORMAT

1. All bid responses must be structured as a monthly service fee.
 - a. There will be no upfront costs to the Montgomery County Sheriff's Office.
 - b. The monthly service fee must be inclusive of all ongoing costs for providing the services including all associated acquisition, implementation, licensing, maintenance, labor, and federation costs.
 - c. The selected vendor should have the capability to receive prepayment as credit towards the account following verification of work completion and commencement of billing.

Vendor will begin invoicing the Montgomery County Sheriff's Office the first day of the month following receipt of an acceptance of delivery letter from the Sheriff of Montgomery County, indicating the video surveillance system is fully operational.

VIII. COMPLETION SCHEDULE

1. Installation to begin no later than 45 days after notification of award.
2. Project must be completed within-120 days after work begins.
3. If an Alabama Department of Transportation (ALDOT) permit is required for a specific location, the timeline for completion starts upon receipt of the approved permit for that specific location.

IX. MISCELLANEOUS PREFERENCES AND REQUIREMENTS

1. The selected vendor must obtain all necessary permits, waivers, approvals, etc. from the Alabama Department of Transportation (ALDOT) related to the VSaaS to ensure Montgomery County implements the program in accordance with applicable laws and regulations.
2. The selected vendor should work in coordination with electric utility services, as required, to ensure the provision of service to the designated locations for cameras and video surveillance.
3. To ensure seamless integration into the networks of Montgomery County's law enforcement partners without any video degradation, the selected vendor must utilize equipment that is fully compatible with FUSUS.
4. Montgomery County has the authority to modify the quantity of cameras and the positioning of equipment prior to the execution of a contractual agreement.
5. Montgomery County prefers a contract duration of eighty-four (84) months.

Please complete this form and return it with your bid proposal. Should you choose not to bid at this time, please complete this form and forward back to our office as soon as possible. It is necessary that you check all categories that apply to your company.

Vendor Name: _____

Address: _____

Email Address: _____

Phone Number: _____

Fax Number: _____

Is the Company Minority Owned: _____ YES _____ NO

Is the Company Veteran Owned: _____ YES _____ NO

Is the Company Disadvantaged Owned: _____ YES _____ NO

Is the Company Owned By: _____ Male _____ Female _____ Both

Is the Company Incorporated: _____ YES _____ NO

Ethnicity of Ownership:

African American

American Indian

Asian American

Caucasian

Disabled

Hispanic

Other (Please Specify)

Official Signature: _____

Printed Name and Title: _____

Date: _____

RESPONSE FORM TO BE ATTACHED TO BID

Company Name: _____

Federal I.D.: _____

Mailing Address: _____

Phone Number: _____

Email Address: _____

Quote F.O.B.: _____

Terms of Payment: _____

Delivery Date: _____

Official Signature: _____

Printed Name and Title: _____